

April 4, 2019 C.E. Conference – Energy Session

D.P.U. 18-110 – D.P.U. 18-119
Three-Year Plan 2019-2021

October 31, 2018

Exhibit 1

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October 31, 2018

Massachusetts Joint Statewide Electric and Gas

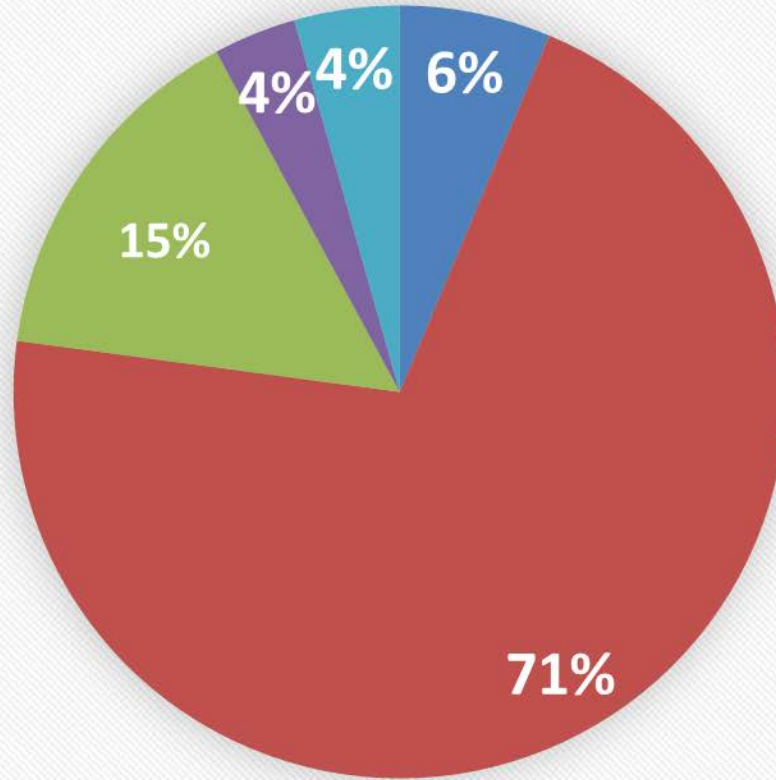
Three-Year Energy Efficiency Plan

2019–2021

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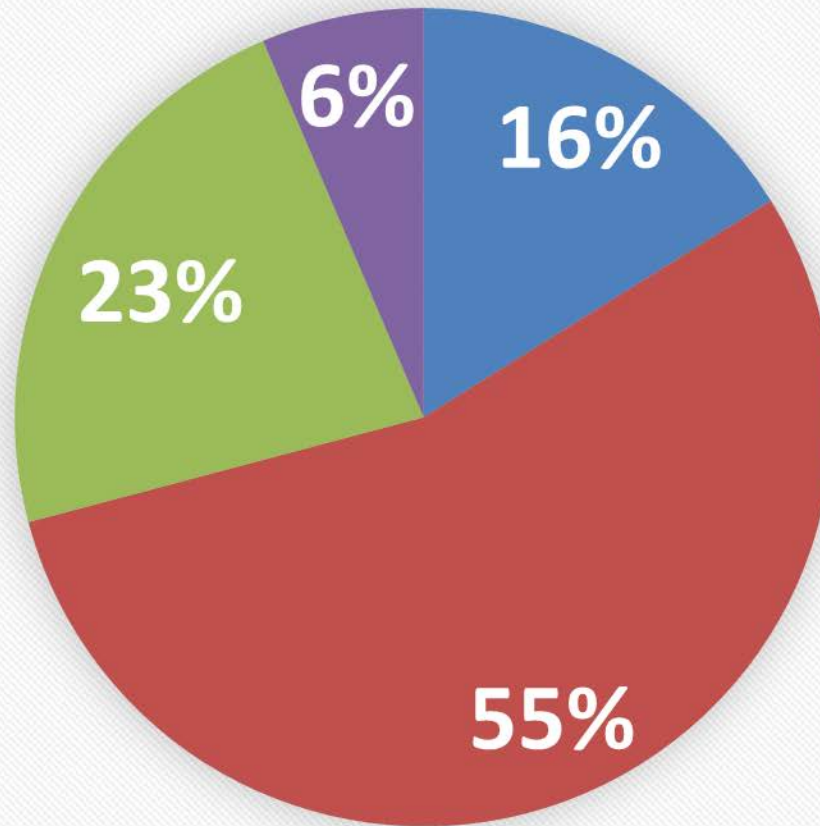
- This is the 4th 3-Year Energy Efficiency Plan
- Budget for all sectors is \$2.77 Billion – almost 8% higher than the previous Plan
- 40% of this amount budgeted for
 - Commercial & Industrial
 - Programs for Electric approx. \$927 million
 - Programs for Gas approx. \$168 million

MassSave 2019-2021 Planned C&I Electric Budgets



- C&I New Building and Major Renovations
- C&I Existing Building Retrofit
- C&I Existing Bldgs: New & Replacement Equipment
- C&I Hard-to-Measure
- C&I Active Demand Reduction

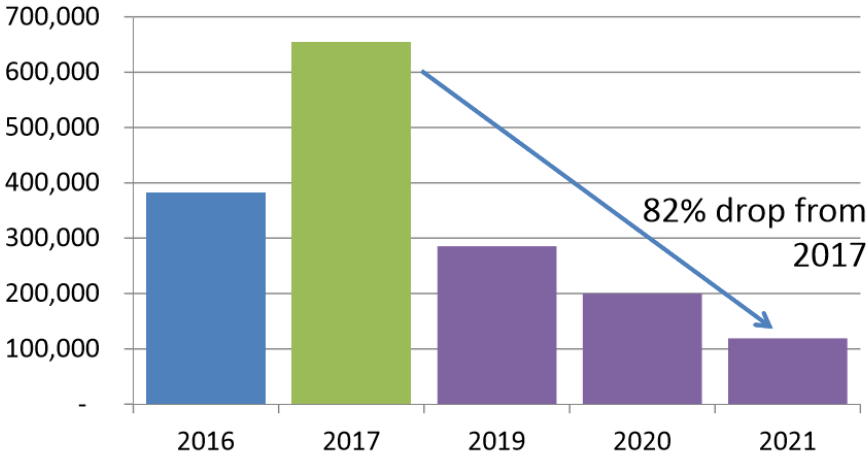
MassSave 2019-2021 Planned C&I Gas Budgets



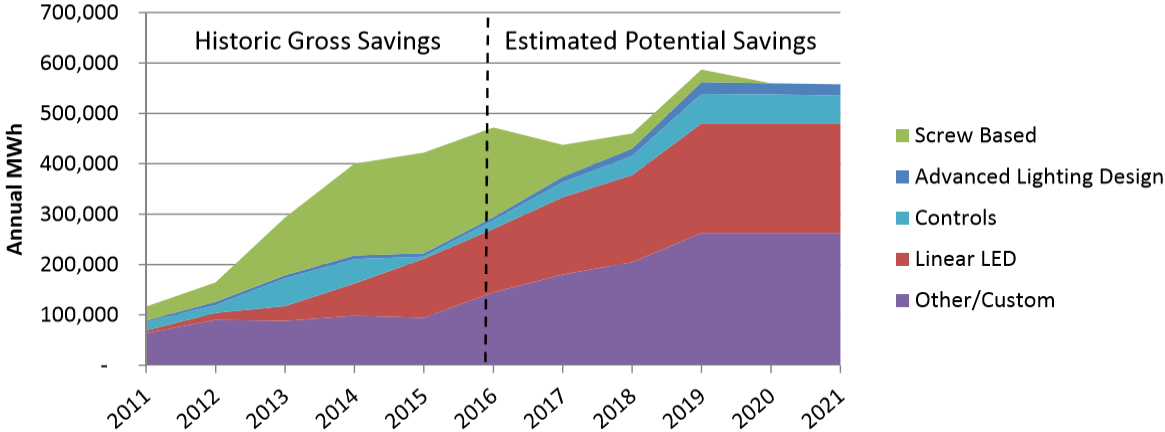
- C&I New Building and Major Renovations
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- C&I Existing Bldgs: New & Replacement Equipment
- C&I Hard-to-Measure

2019-2021: Lighting and the Future of Electric Efficiency

Projected Annual Lighting Savings (MWh)



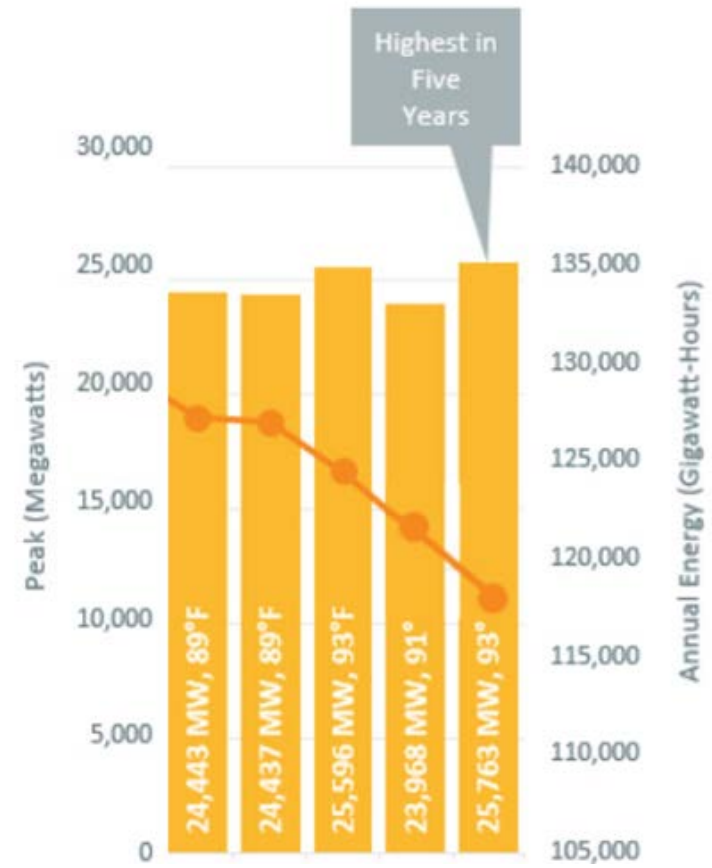
MA Annual Lighting Savings and Max Achievable Potential



2019-2021 Themes: Peak Reduction

- Continue to focus on energy efficiency that reduces energy usage during times when demand is highest on the system and costs are highest for customer
- **New Statewide Active Demand Management Programs** include residential direct load control, energy storage, C&I load curtailment

Goal	2019-2021
Summer MW Total	665
Winter MW Total	500
Active Summer MW	200
Active Winter MW	50



Source: ISO New England

2019-2021 Themes: Fuel Switching

New energy efficiency goals for electric programs:
MMBtu of total energy reduction



- Consumer education through **fuel-neutral heating and hot water recommendations** during in-home assessments
- Significant **increases in incentives for cold climate air-source heat pumps** (focus on oil and electric resistance conversions)
- Heat pump goals:
 - 37,993 customers (Residential)
 - 6,082 customers (Low Income)
 - 17,980 units (C&I)

2019-2021: Other Plan Highlights

- Focus on **program equity** - moderate income, non-English speakers, renters, small business
- **Municipal partnerships**
- **Home Energy Scorecards** as part of in-home assessment
- Deeper savings through **new Passive House offering**

- **C&I Focus:** Networked lighting, HVAC, Industrial Process, and

New Strategic Energy Management program